

ANNA PAPALIA

Coach, Consultant & Keynote Speaker

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EXPERIENCE

President & CEO

Shift

April 2011 – Ongoing Philadelphia, PA

- Incorporated boutique-consulting firm to serve universities, corporations and private clients. Prepare college grads for the corporate world, coach executives to achieve career goals and provide accountability and support to private clients.
- Research and write specialized presentations, training materials and recommend training solutions after client consultations/assessments.

Director of Talent

Conner Strong & Buckelew

January 2009 – April 2011 Marlton, NJ

- Developed and managed talent acquisition strategy and campus relations programs for an insurance brokerage that places \$1 billion in premium. Identified employees at risk, potential talent gaps, conducted IDP's and implemented practices to retain employees.
- Partnered directly with C-Suite, EVP and SVP level executives on creating, and setting strategy for recruiting and training needs. Managed a team of 2 HR Specialists to execute upon that strategy.

CONSULTING

Temple University

August 2011-Ongoing Philadelphia, PA

Prepare 600 students annually to interview for internships and full-time positions in the Risk Management and Actuarial Science industries.

PJM

January 2016-Ongoing Audubon, PA

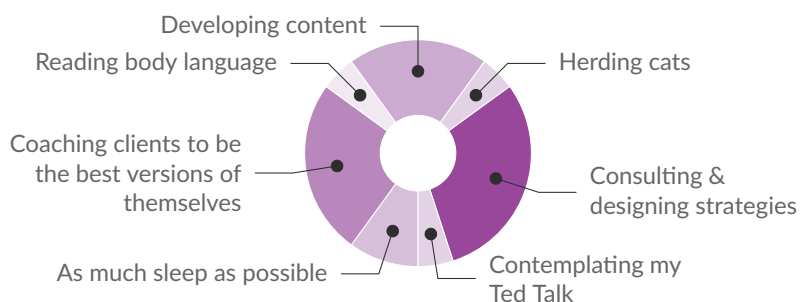
Conduct monthly workshops to teach 10 managers how to establish self awareness, create goals, break bad habits, build relationships, establish time management techniques and give and receive feedback.

Lincoln Financial

June 2013-Ongoing Radnor, PA

Consult with HR on building national 80-person Intern Program. Present annual orientations to Leadership Preparation and Internship Programs to communicate professionalism, culture, and expectations.

A DAY OF MY LIFE



MY LIFE PHILOSOPHY

"The only way to escape a problem is to SOLVE it."- Alan Saporita

MOST PROUD OF

Guest on Radio Times
Talked with Marty Moss-Coane and callers about how to break bad habits

Re-designed Temple Program
Increased hire rate from 84% to 100%

Customized solutions
Design initiatives for people programs that move the success plan forward

Keynote Speaker
Delivered over 200 participatory training workshops and 30 impactful keynote presentations

STRENGTHS

- Organizational Development
- DiSC
- Motivator & Leader
- Curriculum Design
- Performance Feedback
- Enthusiastic
- Sales & Presentation Expert
- Staffing
- Millennial Whisperer
- Savvy Negotiator

PRESENTATIONS

- How to Sell Yourself ●●●●●
- Personal Branding ●●●●●
- How to Break Bad Habits ●●●●●
- Give & Receive Feedback ●●●●●
- Position Yourself for Success ●●●●●

EDUCATION

Psychology
University of Pennsylvania
Sept 2001 – May 2005